

THIS APPLICATION MUST BE COMPLETED AND SIGNED BY THE APPLICANT(S) ONLY

APPLICANT CREDIT INFORMATION: If this is an INDIVIDUAL application, complete section A. If this is a JOINT application, complete section A&B. **NOTE:** If married, the spouse is not required to be the joint applicant. Please advise whether credit references and/or credit history should be investigated under another name. It is a crime to intentionally falsify information on this application. 2-22-2017

If this is a Purchase, complete the following:

Seller/Realtor Name: _____ **Purchase information must be attached**

Property will be: Primary Residence Secondary Residence Investment/Rental Buy-For

Loan Type: Home only Land and Home Land only **Home is being:** Purchased Refinanced

If Land and Home, Land is being: Purchased Refinanced Owned Free and Clear Whose land is it? _____

Land Value \$ _____ Purchase Price/Payoff \$ _____ Date acquired: _____ Will home be placed on this property? Y or N

If Home Only, Site Placement is: Owned property with no lien Leased Family Land Community/Park
 Reservation Owned Property Land Contract/Mortgage Trust Deed

Street Address where home will be located, including site #:

City: _____ State: _____ Zip: _____ County: _____

If Home Only: Name of Community/Park/Land Owner/Mortgage Holder: _____

Phone Number: _____ Monthly Site Payment: _____

Is the site rent scheduled to increase over the next three years? If so, please explain. _____

Proposed Down Payment: \$ _____ **Source of Down Payment:** Savings Checking Cash on Hand Loan

Gift (if gift, from whom): _____ Other (Explain) _____

I wish to use my land as down payment Land Value \$ _____ Payoff if any \$ _____

A minimum of 5% is required. A down payment greater than 5% increases the likelihood of approval and may result in a lower interest rate.

EMAIL ADDRESS (for Loan Notices and Documents)

APPLICANT EMAIL:

CO-APPLICANT EMAIL:

(A) APPLICANT

(B) CO-APPLICANT

FULL NAME - Last, First, Middle

FULL NAME - Last, First, Middle

Birth Date (mm/dd/yy): _____ Social Security #: _____

Birth Date (mm/dd/yy): _____ Social Security #: _____

Marital Status: Married Unmarried Separated

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Applicant Dependents (not including self or those listed by Co-Borrower):

Applicant Dependents (not including self or those listed by Borrower):

Number of Dependents: _____ Dependent Age(s): _____

Number of Dependents: _____ Dependent Age(s): _____

APPLICANT'S RESIDENCE

CO-APPLICANT'S RESIDENCE

Current Street Address (3 Years Residence Required, attach supplement if needed)

Current Street Address (3 Years Residence Required, attach supplement if needed)

City, State, Zip: _____ County: _____

City, State, Zip: _____ County: _____

Mailing Address (if different from physical) City, State, Zip: _____

Mailing Address (if different from physical) City, State, Zip: _____

Home Phone: ()- - Cell Phone: ()- -

Home Phone: ()- - Cell Phone: ()- -

How long at present address? Homeowner * Other* Mo. Mrtg/Rent:
Yrs Mo Renter Live with parent

How long at present address? Homeowner * Other* Mo. Mrtg/Rent:
Yrs Mo Renter Live with parent

Name of Mortgage Holder or Landlord:

Name of Mortgage Holder or Landlord:

Telephone number:

Telephone number:

*** What are plans for existing home? If checked other, explain:**

*** What are plans for existing home? If checked other, explain:**

Previous address (if current address is less than 3 years)

Previous address (if current address is less than 3 years)

City, State, Zip: _____ How long? _____

City, State, Zip: _____ How long? _____

Name of Mortgage Holder or Landlord:

Name of Mortgage Holder or Landlord:

Telephone number:

Telephone number:

Name of nearest Relative NOT living with you: Relationship:
Phone: _____

Name of nearest Relative NOT living with you: Relationship:
Phone: _____

APPLICANT'S EMPLOYMENT HISTORY (Minimum Three Years, attach supplement if needed)

1-Current Employer:	Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Started:
City, State:	Supervisor Name and Telephone Number:	Email address:

What is your base pay rate excluding commission, bonuses, and overtime and how are you paid? (Select one below)

Hourly rate: \$ _____ # of hours: _____ Weekly Salary :\$ _____ BiWeekly Salary: \$ _____ Monthly Salary: \$ _____

Do you receive bonuses? _____ How often? _____ How much in bonuses over the last 12 months \$ _____

Do you receive commission? _____ How often? _____ How much in commission over the last 12 months \$ _____

Do you consistently receive overtime? _____ How often? _____ How much in overtime over the last 12 months \$ _____

2-Second or Previous Employer:	Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Started:	Date Left:
City, State:	Supervisor Name and Telephone Number:	Income:	

3-Previous Employer:	Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Started:	Date Left:
City, State:	Supervisor Name and Telephone Number:	Income:	

Please provide an explanation for any job gaps greater than 30 days.

CO-APPLICANT'S EMPLOYMENT HISTORY (Minimum Three Years)

1-Current Employer:	Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Started:
City, State:	Supervisor Name and Telephone Number:	Email address:

What is your base pay rate excluding commission, bonuses, and overtime:

How are you paid? Hourly rate: \$ _____ Weekly Salary :\$ _____ BiWeekly Salary: \$ _____ Monthly Salary: \$ _____

Do you receive bonuses? _____ How often? _____ How much in bonuses over the last 12 months \$ _____

Do you receive commission? _____ How often? _____ How much in commission over the last 12 months \$ _____

Do you consistently receive overtime? _____ How often? _____ How much in overtime over the last 12 months \$ _____

2- Second or Previous Employer:	Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Started:	Date Left:
City, State:	Supervisor Name and Telephone Number:	Income:	

3-Previous Employer:	Position Held/Occupation: Self Employed: <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Started:	Date Left:
City, State:	Supervisor Name and Telephone Number:	Income:	

Please provide an explanation for any job gaps greater than 30 days.

APPLICANT'S OTHER INCOME

CO-APPLICANT'S OTHER INCOME

Income from SSI, retirement, disability, alimony, child support or separate maintenance agreement need not be disclosed if you do not wish to have it considered as a basis for undertaking or repaying this debt.

Child Support Monthly Amount	Ages of Children	Child Support Monthly Amount	Ages of Children
Alimony or Separate Maintenance	Duration	Alimony or Separate Maintenance	Duration
Other Source:	How Long: Monthly Amt:	Other Source:	How Long: Monthly Amt:

ASSET AND CREDIT INFORMATION

Applicant Bank Name:	City, St:	Account type:	Balance: \$
Co-Applicant Bank Name:	City, St:	Account type:	Balance: \$
Retirement/401K with:	City, St:	Account type:	Balance: \$
Auto #1: Yr/Make	Value: \$	Lender:	Payment: \$ Balance: \$
Auto #2: Yr/Make	Value: \$	Lender:	Payment: \$ Balance: \$
Other Asset:	Value: \$	Lender:	Payment: \$ Balance: \$
Other Real Estate Owned	Value: \$	Lender:	Payment: \$ Balance: \$
Other Real Estate Owned	Value: \$	Lender:	Payment: \$ Balance: \$
Are you a co-maker or guarantor on a note?			
If Yes, for whom?		Creditor	Monthly Payment: \$

(A) APPLICANT - Debts / Obligations	(B) CO-APPLICANT - Debts / Obligations
Expiration Date	Expiration Date
Alimony/Maintenance: \$	Alimony/Maintenance: \$
Garnishment: \$	Garnishment: \$
List Ages of Children	List Ages of Children
Child Support: \$	Child Support:

Other Extraordinary Recurring Expenses	
List Items that have a significant impact to your budget	Estimated Monthly Amount
If you drive more than 20 miles each way to work every day, what is your monthly fuel and maintenance expense other than your car payment?	\$
Child Care Expense:	\$
Other:	\$
Other:	\$
List any Government Assistance Payments to you that help offset household expenses, such as WIC, TANF, or SNAP. You are not required to disclose these amounts if you do not wish to have them considered as a basis in analyzing your ability to undertake or repay this debt.	
	\$

QUESTIONS		
If the answer is "yes" to any of the questions (2-5), explain on attached sheet. Enter Y (yes) or N (no) for Borrower and/or Co-Borrower	Borrower	Co-Borrower
1. Are you a U.S. Citizen?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
2. Are you a permanent resident alien?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
3. Have you declared bankruptcy within the last 10 years? If yes, when did you file?	<input type="checkbox"/> Yes <input type="checkbox"/> No Date:	<input type="checkbox"/> Yes <input type="checkbox"/> No Date:
4. Have you had any judgments, repossessions, garnishments, or other legal proceedings filed against you in the past 7 years?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
5. Do you have any past due obligations to or insured by any agency of the Federal Government?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

The following information is requested by the Federal Government for certain types of loans related to a dwelling in order to monitor the lender's compliance with the equal credit opportunity fair housing and home mortgage disclosure laws. You are not required to furnish this information, but are encouraged to do so. The law provides that a lender may discriminate neither on the basis of this information nor on whether you choose to furnish it. If you furnish the information, please provide both ethnicity and race. For race you may check more than one designation. If you do not furnish ethnicity, race or sex, under Federal regulations this lender is required to note the information on the basis of visual observation or surname. If you do not wish to furnish the information, please check the box below. (Lender must review the above material to assure the disclosures satisfy all requirements to which the Lender is subject under applicable state law for the particular type of loan applied for.)

BORROWER: <input type="checkbox"/> I decline to furnish this information	CO-BORROWER: <input type="checkbox"/> I decline to furnish this information
Ethnicity: <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino	Ethnicity: <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino
Race: <input type="checkbox"/> American Indian or Alaskan Native <input type="checkbox"/> Asian <input type="checkbox"/> Black or African American <input type="checkbox"/> White <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	Race: <input type="checkbox"/> American Indian or Alaskan Native <input type="checkbox"/> Asian <input type="checkbox"/> Black or African American <input type="checkbox"/> White <input type="checkbox"/> Native Hawaiian or Other Pacific Islander
Sex: <input type="checkbox"/> Male <input type="checkbox"/> Female	Sex: <input type="checkbox"/> Male <input type="checkbox"/> Female

Additional Disclosures

California: An applicant, if married, may apply for a separate account. It is illegal to discriminate in the provision of availability of financial assistance for the purpose of the purchase, construction, rehabilitation of any one to four unit family residences occupied by the owner and for the purpose of the house improvement of any one to four unit family residence by considering:

1. Trends, characteristics or conditions in the neighborhood or geographic area surrounding a housing accommodation, unless the financial institution can demonstrate in the particular case that such consideration is required to avoid an unsafe and unsound business practice; or
2. Race, color, religion, sex, marital status, national origin or ancestry.

It is illegal to consider the racial, ethnic, religious or national origin composition of a neighborhood or geographic area surrounding a housing accommodation or whether or not such composition is undergoing change, or is expected to undergo change, in appraising a housing accommodation or in determining whether or not, or under what terms and conditions, to provide financial assistance. If you have questions about your rights, or if you wish to file a complaint, contact the Lender or the California Department of Corporations at: 320 West 4th St, Ste 750, Los Angeles, CA 90013, or 1390 Market St, Ste 810 San Francisco, CA 94102

New York and Vermont: In connection with your application for credit, a consumer report may be requested in connection with such application. Upon request, you will be informed whether a consumer report was requested, and if such report was requested, informed of the name and address of the consumer reporting agency that furnished the report. If your application is granted, subsequent consumer reports may be requested or utilized in connection with any updates, renewal or extension of the credit for which application was made or for any other legitimate purpose associated with the account.

Ohio: The Ohio laws against discrimination requires that all creditors make credit equally available to all creditworthy customers and that credit reporting maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.

Wisconsin: No provision of a marital property agreement, a unilateral statement under Wisc. Stat. 766.59 or a court decree under Wisc. Stat. 766.70 adversely affects the interest of the creditor unless the creditor, prior to the time the credit is granted, is furnished a copy of the agreement, statement, or decree of has actual knowledge of the adverse provision when the obligation to the creditor is incurred.

NON-APPLICANT SPOUSE WAIVER OF NOTICE: I agree to waive notice of any extension of credit in connection with this application:

Non-applicant Spouse: _____ Date _____

Additional disclosures may be required for the following states: Texas, New York, Ohio, Oregon.

These documents are separate from this application and must be submitted with the application for the lender to process your request.

Each of the undersigned specifically represents to Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknowledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of the information contained in the application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties including, but not limited to, fine or imprisonment or both under the provision of Title 18, United States Code, Sec. 1001, et seq.; (2) the loan requested pursuant to the application (the "Loan") will be secured by a mortgage of deed of trust on the property described herein; (3) the property will not be used for any illegal or prohibited purpose or use; (4) all statements made in the application are made for the purpose of obtaining a residential mortgage loan; (5) the property will be occupied as indicated herein; (6) any owner or servicer of the Loan may verify or re-verify any information contained in the application from any source named in the application, and Lender, its successors or assigns may retain the original and/or electronic record of the application, even if the Loan is not approved; (7) the Lenders and its agents, brokers, insurers, servicers, successors, and assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in the application if any of the material facts that I have represented herein should change prior to the closing of the Loan; (8) in the event my payments on the Loan become delinquent, the owner or servicer of the Loan may, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer credit reporting agencies; (9) ownership of the Loan and / or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers, successors, or assigns has made any representation or warranty, expressed or implied, to me regarding the property or the condition or value of the property; and (11) my transmission of the application as an "electronic record" containing my "electronic signature" as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of the application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of the application were delivered containing my original signature. I give permission to Lender to investigate my credit and employment history and authorize my employer, landlord, depository institution, and credit company to release information about me. I acknowledge that my dealer is neither a broker nor a credit grantor. This application may be considered withdrawn if I do not inquire about its status within 30 days of the date of this notice.

_____	_____	_____	_____
Borrower Signature	Date	Co-Borrower Signature	Date



Addendum to the 21st Mortgage Credit Application Communications Disclosure Form

- **Must be completed & submitted with ALL Credit Applications**
- **Effective: 6/1/2017**

This credit application will be submitted to 21st Mortgage (the "Lender") for review. The Lender's designated representative (or a person under their supervision, as appropriate) may communicate its status or address other questions you may have about your application or the loan process. The retailer/realtor from whom you may purchase a home and its sales consultants may assist you with matters associated with the sales transaction – for example, the type of home to purchase, options, site improvements, sales features that may impact your financing options, etc.

During the sales process, if there are questions that may impact the financing of your purchase, your sales consultants may conference or connect you with the appropriate representative(s) of the Lender for your convenience.

Following the receipt of your credit application, a representative from the Lender (or a person under their supervision, as appropriate) may contact you to discuss your application. Should you have any questions about this application, please contact the Lender at **(800) 955-0021**.

** Below is a list of 21st Mortgage Loan Originators*

NAME	Ext	NMLS #	TN LIC#	NAME	Ext	NMLS #	TN LIC#	NAME	Ext	NMLS #	TN LIC#
21 st Mortgage Corp.	n/a	2280	109340	Hendrix, Thomas	1117	1614419		Quick, Chad	1188	1561892	134374
Archer, Kerri	1827	832728		Housewright, Chassidy	2101	202247		Shelton, Tim	1514	1493153	
Bell, Kenneth (Chris)	1926	1237278		Hutson, Leah	1181	1614417		Shewcraft, Dustin	1115	1522858	
Bradley, Cassandra	1544	282742	112019	Johnson, Nicole (Nicki)	1213	1152412	124960	Shotts, Jason	1126	1457819	129854
Brown, Sarah	1131	1326024		Kirkland, Mike	1207	78839		Siggers, Jonathan	1636	201918	109759
Bryant, Jacob	1117	1427863		Kittle, Chris	1095	202249	110775	Slone, Jenny	1654	850485	124900
Campbell, Thomas (Tee)	1399	872289		Lambert, Teresa	1209	1402336		Smith, Paul (Jacob)	1183	1535707	
Carter, Wes	1148	1367458	125366	Lee, Brian	1184	1535710		Stewart, Christopher (Ryne)	1136	1209308	
Carter, Tim	2110	202256	111261	MacGuire, John	2001	393419	113642	Stiffler, Walter	1182	1535711	
Casper, Eileen	1106	1200479	121271	Mackie, Carla	1150	1305368		Sullivan, Scott	1121	1004036	115868
Clark, Rob	2100	202264		McGroom, Joe	1133	1187463	120284	Taylor, Chris	1130	1305372	
Connard, Joe	1030	160546	111590	McMahan, Adam	1047	16516	107490	Taylor, Scott	2115	392022	
Corwin, Chris	1203	94486		McMahan, Steven	1251	1226283		Utley, Barrett	1123	1264594	124533
Cox, Trevor	1210	1308905		Mills, Sterling	1272	1369103		Webber, Jeff	1029	16262	110064
Cozzolino, Jonathan	1227	979264	114603	Milton, Karen	2196	880895		Williams, Joy	1200	16307	
Davis, Paul	2106	202244	118259	Morales, Yamilla	2138	202266	108024	Williams, Lisa	1135	1209113	
Donahoo, Shane	1134	1305366		Moriarty, Kaitlyn	1185	1561893	133251	Winger, Mark	1501	201915	
Doolan, Ryan	1394	64626	107591	Mullis, Ken	1235	1311852	125553	Woody, Leigh	1127	1133367	
Duncan, Jessica	1186	1561887		Mulryan, Karen	1129	1087868		Young, Granville	1006	202250	110311
Fabian, Matt	1431	202243	110128	Nassios, George	1040	202260	118827				
Goodman, Kevin	1816	493671		Patrick, Taylor	1189	1561891	134368				

By signing below, you acknowledge that you have read and understood the details provided, and also consent to the Lender sharing its credit decision and other necessary personal financial information from this credit application with your retailer/realtor for the purpose of facilitating your sales transaction and other purposes. You also acknowledge that you have personally completed the information on the application and that the information is complete and accurate.

By signing this, I authorize 21st Mortgage to send me updates on the status of my application to the email address I have provided on the credit application and to 21st Mortgage personnel. If I have not provided an e-mail address, I authorize you to send me updates on the status of my application to the retail location via fax or e-mail.

Please sign below and retain a copy for your records

X _____
Applicant Signature (Date)

X _____
Applicant Signature (Date)

X _____
Print Dealership Name & Dealer #

X _____
Applicant Signature (Date)

X _____
Applicant Signature (Date)

X _____
Sales Person (Date)

CALCULATION WORKSHEET

Site of Placement: Owned Property/Free and Clear Leased Land Owned Property Land Contract/Mortgage Trust Deed
 Family Land Reservation Manufactured Home Community
Monthly Site Payment: Name of Community, Family Member, Mortgage Holder or Reservation: _____
 Telephone Number: _____

Make: _____ Model: _____ Year: _____ New / Used _____ Width x Length _____ Repo ID #: _____

CALCULATION FOR AMOUNT DESIRED **CALCULATION FOR MAXIMUM SALES PRICE (NEW Home)**

1. HOME Sales Price: (including adds)	\$	Manufacturer's Invoice:	(A) \$
2. Sales Tax:	\$	DELETIONS:	
3. TOTAL HOME Sales Price: (1+2)	\$	Freight:	\$
4. Land Improvements:	\$	Taxes:	\$
5. Land Purchase Price / Payoff:	\$	Furniture:	\$
6. Total Package Price: (total of 3+4+-5)	\$	Packs:	\$
7. a. Gross Trade-In:	\$	Wheels & Axles: (\$1000 DW, \$500 SW)	\$
b. Less Amount. Owed On Trade-In:	\$	Sales Allowances:	\$
c. Net Trade-in:	\$	HUD Dues / Fees:	\$

Trade Home Make/Model: _____ Year: _____ Width: _____ x Length: _____

Total Deletions (B) \$ _____

NEW HOME NET INVOICE: (A-B=C) (C) \$ _____

8. Cash Down Payment:	\$	Markup:	
<u>Sources of Cash Down Payment:</u>		145 % New & Model 1 year old or less	
<input type="checkbox"/> Checking	<input type="checkbox"/> Savings	140 % New & Model 2 years old	
<input type="checkbox"/> Loan	<input type="checkbox"/> Gift	135 % New & Model 3 years old	
From Whom: _____		130 % New & Model 4 years old	%
9. TOTAL Down Payment: (7c+8)	\$	VEP CODE Adjustments:	VEP Adjustment

10. Unpaid Balance of Total Package: (6 minus 9)	\$	if "0" add 5%	
11. Physical Damage Insurance Premium:	\$	if "1" No adjustment	
(1 Yr Insurance Required to be financed or paid in full)		if "2" subtract 5%	
12. Title / Tag fee:	\$	Adjusted Markup %	(D) %
13. Requested Loan Amount: (10+11+12)	\$	Adjusted Markup Amount (Cx=D=E)	(E) \$

LAND in LIEU Equity Calculation **ADDS:**

Land Size: Acres: _____ Date Purchased: _____		Freight:	\$
A. Land Market Value:	\$	Taxes:	\$
B. Quick sale value (line A x 65%):	\$	Delivery & Set:	\$
C. Less Land Payoff (if applicable):	\$	Air Conditioner:	\$
D. Total Land Equity:(B minus C)	\$	Skirting:	\$

USED HOME or 21st REPO Maximum Sales Price Calculation (MSP)

<input type="checkbox"/> Used home sold on site - BASE NADA	\$	Steps:	\$
(Base NADA x 130%) = MSP	x 130%	Other:	\$
Maximum Sales Price of Home	\$	Other:	\$
<input type="checkbox"/> Used home to be delivered - BASE NADA	\$	Total Adds:	(F) \$
(Base NADA x 120%) + ADDS = (MSP)	x 120%	Maximum Sales Price of Home (E+F=G)	(G) \$

FOR LAND / HOME LOANS Complete Section Below

21st Repo - Net Sales Price (A) \$ _____

Land Purchase Price or Payoff: (H) \$ _____

ADDS:		IMPROVEMENTS:	
Taxes:	\$	Perm Foundation: \$	Footers: \$
Delivery & Set:	\$	Electrical Hookup: \$	Well: \$
Air Conditioner:	\$	Brick/BLK/ Skirting: \$	Carport: \$
Skirting:	\$	Basement: \$	Septic: \$
Steps:	\$	Driveway: \$	Grading: \$
Other:	\$	Total Improvements:	(I) \$
Other:	\$	TOTAL Maximum Package Price:	

Total Adds: (B) \$ _____

Maximum Sales Price of Home (A+B) \$ _____ **(G+H+I=J)** (J) \$ _____